

### FINANCE COMMITTEE AGENDA Room 400, Government Center

# Tuesday, September 5, 2006

			4:00 p.m.	
۱.	Roll C	Call		
2.	Appro	oval of	Minutes: August 1, 2006 July 18, 2006 Stand-up Committee Meeting	
3.	Depa	rtment	tal Matters	
	A.	Don 1)	Lee, Director, Nursing Home  Items to be Presented for Action:  a) Request Approval of a Resolution Authorizing the Nursing Home Administrator to Offer a Salary above the Starting Maximum Salary under the McLean County Personnel Ordinance (for a Facilities Maintenance Foreman)  Items to be Presented for Information:  a) Monthly Reports  b) General Report  c) Other	1 2-4
	B.	Lee i	Newcom, County Recorder  Items to be Presented for Information:  a) General Report  b) Other	5-24
	C.	Beck 1)	ty McNeil, County Treasurer  Items to be Presented for Information:  (Documents to be provided at meeting)  a) Accept and place on file County  Treasurer's Monthly Financial  Reports as of August 31, 2006  b) General Report  c) Other	

D.	1) <u>Items</u>	Milton, County Clerk s to be Presented for Information: ument to be provided at meeting) Second Quarter Activity Report General Report Other	
E.	Jennifer Ho	, Risk Management	
		Request Approval of a Contract Agreement with Pinnacle Actuarial Resources, Inc.	25-47
	2) <u>Items</u> a) b)	s to be Presented for Information:  General Report  Other	20-47
F.	,	unik, County Administrator	
		s to be Presented for Action:	
	a)	EXECUTIVE SESSION: Collective	
		Bargaining	
		s to be Presented for Information:	
	a)	Discussion of Proposed County Ordinance	
		Regulating Smoking in Public Places and Places of Employment in the Unincorporated	
		Areas of McLean County	48-55
		(1) Enforcement	
		(2) Rule on Smoking within 15-feet from entrance to buildings	
		(3) Schedule and Location of Public Hearings	•
	b)	General Report	
	c)	Other	•
Reco	mmend Pavm	nent of Bills and Transfers. if any, to County Board	

4.

Adjournment 5.

E:\Ann\Agenda\Finance\fin\_September.06

#### RESOLUTION OF THE McLEAN COUNTY BOARD AUTHORIZING THE DIRECTOR OF THE NURSING HOME TO OFFER A SALARY ABOVE THE STARTING MAXIMUM SALARY

WHEREAS, the Director of the Nursing Home has tried to recruit a Facilities Maintenance Foreman to fill a vacancy created by a resignation; and,

WHEREAS, after extensive recruiting and interviewing candidates for this position, the Director of the Nursing Home has not been successful in filling this critical position at the present pay grade and within the starting maximum salary limits set forth in the County's Personnel Policy Ordinance; and,

WHEREAS, the Director of the Nursing Home requested authorization from the Finance Committee to offer a salary above the starting maximum salary in order to recruit an experienced candidate for this position; and,

WHEREAS, the Finance Committee, at its regular meeting on Tuesday, September 5, 2006, approved the request of the Director of the Nursing Home to offer a salary above the starting maximum salary in order to recruit an experienced candidate for the position of Facilities Maintenance Foreman; now, therefore,

BE IT RESOLVED by the McLean County Board, now in regular session, as follows:

- (1) That the Director of the Nursing Home is hereby authorized to offer a starting salary at Step 70 of Grade 10 in order to recruit an experienced candidate for the position of Facilities Maintenance Foreman.
- (2) That the Director of the Nursing Home is directed to work with the County Administrator's Office in preparing the salary offer to be made above the starting maximum salary.
- (3) That the County Clerk is hereby directed to provide a certified copy of this Resolution to the Director of the Nursing Home, the County Treasurer, and the County Administrator.

ADOPTED by the McLean County Board this 19th day of September, 2006.

ATTEST:

APPROVED:

Peggy Ann Milton, Clerk of the County Board, McLean County, Illinois

Michael F. Sweeney, Chairman McLean County Board

McLEAN COUNTY NURSING HOME	3 HOME								
ACCRUED EXPENDITURE	000	2006	JULY,2006	í.	ADJUSTED		YTD	PER CENT	PROJECTED
Frt Date August 28, 2006	ZUUB BUDGET	ALLOC	ACCKUED	ALLOC	FXPENSE	BUDGET	AMOUNT	OF BUDGE! SPENT	EXPENSE 12/31/06
SALARIES	3,335,996	283,331	310,865	1,937,496	2,083,544	1,252,452	1,252,452	62.46%	3,587,234
IMRF	286,229	24,310	26,672	166,248	178,768	107,461	12,520	62.46%	307,785
MED/LIFE	384,300	12,256	32,639	223,210	223,210	161,090	11 163	58.08%	384,300
VACITAB	30,000	2,073	2 548	17,425	17 425	10,013	20.	58 08%	30,000
SELLBACK	0	0	0	0	0	0	0 0	%00:00	10//IG#
PERSONNEL	4,291,730	344,119	396,506	2,492,607	2,662,338	1,629,392	169,731	62.03%	4,583,742
COMMODITIES	691,894	58,764	75,490	401,867	443,207	248,688	41,339	64.06%	762,746
CONTRACTUAL	1,377,186 188,770	115,710 16,287	112,164 0	799,900 111,384	760,871 34,141	616,315 154,629	(39,029) (77,243)	55.25% 18.09%	1,309,990 58,781
GRAND TOTAL	6,549,580	534,880	584,160	3,805,758	3,900,557	2,649,024	94,798	59.55%	6,715,258
McLEAN COUNTY NURSING HOME ACCRUED REVENUE Prt Date August 28, 2006	HOME 2006	2006 MONTHLY	JULY,2006 ACCRUED	ΔΤΥ	ADJUSTED YTD	REMAINING	YTD VARIANCE	OF BUDGET	PROJECTED REVENUE
	BUDGET	ALLOC	REVENUE	ALLOC	REVENUE	BUDGET	AMOUNT	SPENT	12/31/06
MEDICARE REVENUE IDPA REVENUE	775,400	65,856	55,342	450,369	463,451	311,949	13,082	59.77%	797,922
SCHOOLING REIMB	0 7 7 0 0	0	0 700	0 7 7	0 000	0 0	0	10//\lq#	000,170,000
JDC FOOD	31,501	903 2,675	2,105 6,865	4,124 18,296	5,598 21,305	1,502	1,4/4	78.85% 67.63%	9,638
MEALS	500	42	48	290	385	115	95	77.00%	663
PVI PAY REVENUE UNCLASS	1,862,960	158,224	168,540	1,082,048 4.240	1,098,032	764,928 6,630	15,984	58.94% 9.18%	1,890,479 1 154
INTEREST EARNED	41,604	3,533	31,496	24,165	84,420	(42,816)	60,255	202.91%	145,346
SALE OF ASSETS TRANSFER IN	0 424,373	0 36,043	0 51,244	0 246,485	0 345,284	0 79,089	0 98,799	#DIV/0! 81.36%	0 594,476
TELEPNONE REIMB	0	0	096	0	069'9	(069'9)	069'9	#DIV/0i	11,518
TOTAL ACC REVENUE	5,732,018	486,829	604,153	3,329,282	3,951,030	1,780,988	621,748	68.93%	6,802,481
TOTAL ACC REVENUE	5,732,018	486,829	604,153	3,329,282	3,951,030	1,780,988	621,748	68.93%	6,802,481
LESS ACCRUED EXPENSE	(6,549,580)	(534,880)	(584,160)	(3,805,758)	(3,900,557)	(2,649,024)	(94,798)	59.55%	(6,715,258)
ACC REV - (ACC EXP)	(817,562)	(48,051)	19,993	(476,477)	50,473	(868,036)	526,950		87,223
PLUS CAP EXP	0	16,287	0	111,384	34,141	154,629	(77,243)		58,781
ACC BALANCE	(817,562)	(31,764)	19,993	(365,092)	84,615	(713,407)	449,707		146,003

McLEAN COUNTY NURSING HOME JULY 31 DAYS

2006 DAILY CENSUS

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	3	0	4	2	3	12		6	91	0	35	129		3	3	92	2	38		141	-
	3	0	4	2	2	11		3	91	0	35	129		3	3	92	2	37		140	7
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<b>1</b> -	MEDICARE	KILL	i,	KILL	L,	SUB TOTAL	LAHO-NON	KILL	1	KILL	IT.	SUB TOTAL	ال	MEDICARE	KILL	F	ZILL ZILL	_		TOT IN HOUSE	PP BED HOLD
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# McLEAN COUNTY NURSING HOME

CENSUS Report -

2006

	AVG	AVG	AVG	AVG	AVG	AVG	AVG
HLNOM	MEDICARE	PVT PAY	IDPA	IN HOUSE	BED HOLD	CENSUS VA	O
JANUARY	7.61	37.81	99.71	145.13	2.32	147.45	2.55
FEBRUARY	7.79	37.75		142.43		144.46	5.54
MARCH	9:28	38.81		142.32		143.48	6.52
APRIL	5.40	43.37	91.83	140.60	1.60	142.20	7.80
MAY	6.58	43.87	90.16	140.61		141.35	8.65
JUNE	29.67	43.47	94.10	143.23	0.93	144.17	5.83
JULY	4.84	40.52	96.94	142.29	1.19	143.48	6.52
AUGUST			,				
SEPTEMBER							
OCTOBER							,
NOVEMBER					,		
DECEMBER							

6.20

143.80 95.87%

1.43

142.37 94.92%

94.80 63.20%

40.80 27.20%

6.78 4.52%

YTD AVERAGE % OF CAPACITY



H. Lee Newcom McLean County Recorder 115 E. Washington Street, Room M-104 Post Office Box 2400 Bloomington, IL 61702-2400 (309) 888-5170 (309) 888-5927 Fax

August 14, 2006

To: Honorable Members of the Finance Committee

From: Lee Newcom, County Recorder

For your information and approval at your September 5, 2006, meeting I present the following attached documents.

1. July 2006 monthly financial reports.

# FOR THE MONTH OF JULY 2006

		GL Balance	Recorder's Rcpts	PLUS 06/30/2006	Less 07/31/2006		
		As Of	For the Month Of	Rec Ropts Dep	Rec Rcpts Dep		
Description	Revenue Account #	7/31/2006	July 2006	To GL 07/05/2006	To GL 08/01/2006	Total	Difference
Copy Fees	0001-0006-0008 0410-0008	1,499.20	1,533.25	90.95	(125.00)	1,499.20	2
Recording Fees	0001-0006-0008 0410-0029	49,301.00	49,595.00	2,302.00	(2,596.00)	49,301.00	1
County Revenue Stamps	0001-0006-0008 0410-0032	44,720.25	44,292.75	2,323.00	(1,895.50)	44,720.25	
Micro Film Sales	0001-0006-0008 0410-0128				-	•	
Compact Disc Sales	0001-0006-0008 0410-0132	180.00	280.00	1	(100.00)	180.00	.1
Rental HSG Support Program 0001-0006-0008 0410-0195	0001-0006-0008 0410-0195	2,954.00	2,948.00	147.00	(141.00)	2,954.00	
Document Storage	0137-0006-0008 0410-0089	9,528.00	9,546.00	465.00	(483.00)	9,528.00	
GIS Document Storage	0137-0006-0008 0410-0181	3,176.00	3,182.00	155.00	(161.00)	3,176.00	
	İ						ı
GIS Fund	0167-0006-0008 0410-0181	15,739.00	15,769.00	775.00	(805.00)	15,739.00	
		€)	(B)	( <u>O</u> )	(a)	Sum(B:D)=E	(A-E)

Adjustments are made to column C & D because the Recorder's daily receipts are not turned into the General Ledger until the next business day. These adjustments must be made in order to balance to the General Ledger.

Note:

The first business day of July 2006 was the 3rd. The 06/30/2006 and 07/03/2006 Recorder receipts were deposited with the Treasurer on 07/05/2006. 06/30/2006 deposit was delayed to allow Treasurer to create a deposit process to handle the new e-Filing recordings.

DON EVERHART CHIEF DEPUTY RECORDER

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Recorder

Final For 07/2006

				Month-to-	Month-to-date Totals		Year	-to-date Total:	Year-to-date Totals through July, 2006	900
77 Y		j.	Cash/Check/	ē	; ;	,	Cash/Check/	i		
Account #	Account Description		Change	Charge	Charges Paid	lotal	Change	Charge	Charges Paid	Total
101-0-0-201-070-034	Due Idor-Rental Hsg Prog		\$26,532.00	\$0.00	\$0.00	\$26,532.00	\$167,634.00	\$0.00	\$0.00	\$167,634.00
101-6-8-410-008-0341	Copy Fees		\$1,525.00	\$8.25	\$0.00	\$1,533.25	\$11,465.95	\$33.25	\$25.00	\$11,474.20
101-6-8-410-029-0351	Recording Fees		\$50,308.00	\$312.00	\$1,025.00	\$49,595.00	\$315,235.00	\$3,786.00	\$4,039.00	\$314,982.00
101-6-8-410-032-036	County Revenue Stamps	•	\$44,292.75	\$0.00	\$0.00	\$44,292.75	\$259,960.25	\$0.00	\$0.00	\$259,960.25
101-6-8-410-111-111	Payment On Account		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	*00.0\$	\$0.00
101-6-8-410-128-100	Microfilm Sales		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
101-6-8-410-132-100	101-6-8-410-132-100 . Compact Disc Sales		\$280.00	\$0.00	\$0.00	\$280.00	\$2,060.00	\$0.00	\$0.00	\$2,060.00
101-6-8-410-195-035	Rental Hsg Support Progrm		\$2,948.00	\$0.00	\$0.00	\$2,948.00	\$18,626.00	\$0.00	\$0.00	\$18,626.00
116-8-4-102-222-222;	Balance Brought Forward		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
116-8-4-102-222-222:	116-8-4-102-222-222: Balance Brought Forward/Credit		\$0.00	\$0.00	\$0.00	\$0.00	\$(23.00)	\$(23.00)	\$(23.00)	\$(23.00)
37-6-8-410-089-284\tag{4}\text{Document Storage}	Document Storage		\$9,822.00	\$153.00	\$429.00	\$9,546.00	\$62,133.00	\$1,590.00	\$1,770.00	\$61,953.00
37-6-8-410-181-100:	37-6-8-410-181-100: Gis Document Storage		\$3,274.00	\$51.00	\$143.00	\$3,182.00	\$20,711.00	\$530.00	\$590.00	\$20,651.00
51-0-0-126-001-903;	State Revenue Stamps		\$88,585.50	\$0.00	\$0.00	\$88,585.50	\$521,787.00	\$0.00	\$0.00	\$521,787.00
67-6-8-410-181-100; Gis Fund	Gis Fund		\$15,968.00	\$117.00	\$316.00	\$15,769.00	\$102,010.00	\$1,318.00	\$1,438.00	\$101,890.00
		Final Total:	\$243,535.25	\$641.25	\$1,913.00	\$242,263.50	\$1,481,599.20	\$7,234.25	\$7,839.00	\$1,480,994.45

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Prepared On: At:

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PAGE 1 GL1450 TAX19	REVENUES		. 000	8.75-		74.00-		9.	30.25-		ω.		27.50-	15.75	44.75-	0		6.5	8.25-	33.25-	1,499.20-	125.00-	125.00-	11,474.20-	11,474.20-	11,474.20-	11,474.20-
	BUDGET	10.000.00	)		**						•										00.		00.	10,000.00	10,000.00	10,000.00	10,000.00
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CIAL MANAGEME ELEDGER - DETAIL LISTING	N DESCRIP	DESCRIPTION: Copy Fees BEGINNING BALANCE		Fees-Co.	copy rees-to recorder Copy Fees-to Recorder	Fees-Co.	Fees-Co.	Copy Fees-Co. Recorder	Fees-Co.	Fees-Co.	Fees-Co.	Fees-Co.	Copy rees-to Recorder	Fees-Co.	Fees-Co.	Copy Fees-Co. Recorder	Copy Fees-Co. Recorder	Fees	Fee Charg	copy rees-co. Recorder	2006	Copy Fees-Co. Recorder	r 2006	жеев	L REC	ECORDR	FUND
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	PROJECT # G/L DATE JOURNAL TYP	-0006-0008 0410	602666 RA	9 0	רט ס	713	736	602774 RA 602806 RA	317	324	355	8 6	206	7	931	963	979	02998	602998 RA	80060	MOI	603023 RA	IOM .	Acct#/Detl	TOTAL	•	•
פי פי י	G/L DATE	NUMBER: 0001-	7/05/2006	000	/02/200/	10/200	7/11/2006	13/	7/14/2006	/17/200	/18/200	719/200/1900/	7/24/2006		/25/	/26/	_	7/28/2006	2000/10/6	0002/TC//		8/01/2006		Вазе	Sub-Dept. T	Department TOTAL .	•
McLean County DATE 8/09/06 TIME 20:06:06	PROJECT #	G/L ACCOUNT NUMBER:							• •	-												8				Берал	Fund TOTAL

PAGE 1 GL1450 TAX19	REVENUES	263,127.00-	120.00-	, 402.	37.	2,821.00-		2,258.00-	2,310.00-		2,274.00-	38.	- 00.000,7	108.00-	2,494.00-	2,422.00-	2,212.00-	192.00- 2 729 00-	1,938.00-		7,35/.00- 13.00-		2,205.00-	ď		5.00-72.00-	49,301.00-	•	24.00- 48.00-	2,596.00-	315,024.00-	315,024.00-	315,024.00-	; ; ;	315,024.00-
	BUDGET	600,000.00																									00.			00.	600,000.00	600,000.00	600,000.00		600,000.00
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N A N C I A L REVENUE LEDGER	TRANSACTION		-RF Recording nd Recording	٠.	CH Recording			ng Recording ng Recording							ng Recording ng Recording		Ç <u>r</u>			TH Recording		7.2	H Recording			ru.	JULY 2006	ig Recording Fees		AUGUST 2006	Recording	LEGAL REC	CO. RECORDR		GEN. FUND
H H N	TYPE SOURCE	0410-0029	RA ERecord-RF RA Recording		RA Rec FeeCH			RA Recording RA Recording		RA Recording		RA Rec FeeCH			KA Kecording RA Recording		RA Recording RA ERECORD-RE			RA Rec FeeCH		RA ERecord-RF			RA Recording	٠	MONTH TOTAL:	RA Recording		MONTH TOTAL: 7	Acct# TOTAL: F	H			
	JOURNAL	-0006-0008	602634 602666	90	9	9 6	9	602713	602774	602806	602817	602817 602824	602824	602824	602882	602902	602916 602916		602931	602931	602963	602963	602979	602998	603008	03008	· •	603023			Base Acct#/Detl 1	TOTAL		•	•
nty /06 :06	PROJECT # G/L DATE	G/L ACCOUNT NUMBER: 000	7/05/2006		9006/90/6	7/07/2006	1	7/10/2006	7/12/2006	7/13/2006	7/14/2006	7/17/2006		000/07/1	7/19/2006 7/19/2006	7/20/2006	7/24/2006		7/25/2006	7/26/2006	7001	3000/20/2	11411400	7/28/2006	7/31/2006			8/01/2006	ž		Bas	Sub-Dept.	Department TOTAL	-	•
McLean County DATE 8/09/06 TIME 20:06:06	PROJECT #	G/L ACCOU		•															. 9	)				•							,		Del		Fund TOTAL

PAGE 1 GL1450 TAX19	REVENUES	1,780.00-	100.00-	180.00-	100.00-	100.00-	2,060.00-	2,060.00-	2,060.00-	2,060.00-
	BUDGET	3,000.00		0000	)	00.	3,000.00	3,000.00	3,000.00	3,000.00
FINANCIAL MANAGEMENT. REVENUE LEDGER - DETAIL LISTING	[-]	G/L ACCOUNT NUMBER: 0001-0006-0008 0410-0132 DESCRIPTION: Compact Disk Sales BEGINNING BALANCE	006 602673 RA CD Sales Compact Disk Sales 006 602817 RA CD Sales Compact Disk Sales	MONTH TOTAL: JULY 2006	006 603023 RA CD Sales Compact Disk Sales	MONTH TOTAL: AUGUST 2006	Base Acct#/Det1 Acct# TOTAL: CDiskSales	Sub-Dept. TOTAL LEGAL REC	AL CO.RECORDR	= GEN. FUND
McLean County DATE 8/09/06 TIME 20:06:06	PROJECT # G/L DATE	G/L ACCOUNT NUMBER: 00	7/06/2006 7/14/2006		8/01/2006		I	Sub-Dept	Department TOTAL	Fund TOTAL

McLean County DATE 8/09/06 TIME 20:06:06				F I N A N C REVENUE	CIAL MANAGEMENT UE LEDGER - DETAIL LISTING		PAGE GL1450 TAX19	<b>н</b>
ROJECT #	L DATE	JOURNAL	TYPE	SOURCE	TRANSACTION DESCRIPTION	BUDGET	REVENUES	S
G/L ACCOUNT NUMBER:	0001		======================================	.95	DESCRIPTION: Rental Hsg Support BEGINNING BALANCE	Progrm	15.531.	    0
	7/05/2006	602634	RA	ERecord-RH	ഗ		1	-00
		99	RA	Hsg sppt	. Hsg Support		137.	-00
	000	602666	RA E		Hsg Support		180.	-00
	7/06/2006	602673	RA A	HSG SPPT HSG SDD†	kental Hsg Support Progra Rental Hsg Support Progra		164.	100
	10/	602713	RA		Hsq Support		122.	-00
	7/11/2006	602736	RA		Hsg Support		89.	-0.0
	7/12/2006	602774	RA g	Hsg sppt	Rental Hsg Support Progra		134.	-00
	/cT	602806	8 8 8		d-Rental Hsg :		.00	-00
	7/14/2006	602817	RA	Hsg sppt			151.	-00
	7/17/2006	602824	RA A		Rental Hsg Support Progra RRecord-Rental Hsg Suppor		151.	-00
	7/18/2006	602855	RA	Hsg sppt			147.	`-00
	7/19/2006	602882	RA	Hsg sppt	. Hsg Support		164.	-00
	7/20/2006	602902	RA	Hsg sppt	Hsg Support		145.	-00
	7/24/2006	602916	RA r	Hsg sppt			137.	-00
		602916	¥ \$	Hsq sppt			158.	-00
	7/25/2006	602931	RA	Hsg sppt	Hsg Support		126.	-00
	7/26/2006	602963	Д Д к	Hsg sppt	oort .		136.	-00
	7/27/2006	602929	RA RA	Hsg spot	Erecoid-remidal Asy Support Rental Hsg Support Progra		1 T	100
1	7/28/2006	0299	RA		Hsg Support		168.	-00
2	7/31/2006	603008	RA		Support		151.	-00
			ž	שעברסד מ- עם	precold-relical pay suppoi		.   0   1   1   1   1   1   1   1   1   1	- 1
			MONTH	TOTAL: JULY	2006	00.	2,954.	-00
	8/01/2006	603023 603023	RA RA	Hsg sppt ERecord-RH	Rental Hsg Support Progra ERecord-Rental Hsg Suppor		137.	-00
			MONTH	TOTAL: AUGU	ST 2006	00.	141.	-00
	Base A	Base Acct#/Detl	Acct#	TOTAL: Rntl	HsgPrg	35,000.00	18,626.	-00
	Sub-Dept. TOTAL	AL	•	LEGAL	L REC	35,000.00	18,626.	-00
Department	nent TOTAL	•	•	CO.RI	ECORDR	35,000.00	18,626.	-00
Flind TOTAL			•	CEN	TIME			
		•			LOND	22.22.12.	, 040 LO4	

McLean County DATE 8/09/06				F I N A N C REVENUE	ICIAL UELEDGER	MANAGEMEN - DETAIL LISTING	L N			PAGE 1 GL1450
TIME 20:06:06										TAX19
PROJECT #	G/L DATE	JOURNAL	TYPE	SOURCE	TRANSACTION	ON DESCRIPTION		BUDGET	ET.	REVENUES
G/L ACCOUNT NUMBER:	0137	0 8000-9000-	0410-0089	680	DESCRIPTION:	ION: Document	Storage Fees			!! !! !! !!
	7/05/2006	602634	RA	ERecord-DS	Document	BALANCE Storage		120,000.00	00	30.00-
		602666	RA		Recorder	Document Storage				0
		602666	RA t	orde	Recorder	`ند			•	٠
	7/06/2006	602673	R R	Recorder D	Recorder	Storage Charges Document Storage				-00.6 513.00-
	7/07/2006	602697	RA	Recorder D	Recorder			•		537.00-
•	0	602697	RA	Doc St Ch	Document	$\mathcal{O}$				12.00-
	0, -	602713	RA 4	Recorder D	Recorder	Document Storage				399.00-
	7/12/2006	602774	Z Z	Recorder D	Recorder		•	- 1		. o
	13,	602806	RA	Recorder D	Recorder	cument				
	7000/ 47/1	602806	RA t	ERecord-DS	Α,	Store				
	7/14/2006	602817	A A	Doc St. Ch	Recorder	Document Storage Storage Charges				474.00- 21.00-
	7/17/2006	602824	RA	orde	Recorder					ъ,
		602824	RA	Doc St Ch	Document	orage C				3.00-
	7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	602824	Z i	ERecord-DS	Д	Storag				
	7/19/2006	602882	KA KA	Recorder D	Recorder	Document Storage Document Storage				474.00- 513.00-
	7/20/2006	602902	RA							438.00-
	7/24/2006	602916	RA	Recorder D	Recorder	ument				447.00-
		602916	RA r	ERecord-DS Degorder D	ERecord-Doc	Storag				48.00-
1	7/25/2006	602931	Z Z	Recorder D		Document Storage				387.00-
3		602931	RA RA	Doc St Ch		Storage Charges		•		84.00-
	7/26/2006	602963	RA F	rde		13			•	٠
		602963	A G	Doc St Ch	Document Sto	orage otor				•
	7/27/2006	0 6	RA RA	Recorder D	Recorder	Oc storage Document Storage			,	3.00- 462_00-
		0297	RA	Doc St Ch		Charges				
	7/28/2006	0299	RA	rder		Document Storage	•			
	7/31/2006	0300	RA	orde		Document Storage				459.00-
		603008	¥ ¥	ERecord-DS	ERECORd-Doc	orage Stora				18.00-
									1 1	٠,
			MONTH	H TOTAL: JULY	2006		٠.		00	9,528,00-
	8/01/2006	603023	RA	Recorder D	Recorder	Document Storage				465.00-
		603023	RA	Doc St Ch	Document	orage C				Ġ
		603023	RA	ERecord-DS	ERecord-Doc	oc Storage			1	12.00-
			MONTH	H TOTAL: AUGUST	ST 2006			•	0.0	483.00-
	Base A	Base Acct#/Detl Acct#	Acct	TOTAL: Doc	Storag			120,000.00	00	61,974.00-
								•		
•	Sub-Dept. TOTAL	AL	•	LEGAL	L REC		•	120,000.0	.00	61,974.00-
Department	ment TOTAL	•	•	CO.R	RECORDR			120,000.0	0.0	61,974.00-
				!						
Fund TOTAL .		:	•	RECO	RECORD DOC			120,000.00	. 00	61,974.00-

McLean County DATE 8/09/06 TIME 20:06:06				F I N A N C REVENUE	ICIAL MANAGEMENT IVE LEDGER - DETAIL LISTING				PAGE 1 GL1450 TAX19
PROJECT #	DATE	JOURNAL	TYPE	SOURCE	TRANSACTION DESCRIPTION			BUDGET	REVENUES
G/L ACCOUNT NU	======================================	0.8000-9000-1	410-0	181	ION: GIS Document F				
	7/05/2006	602634	RA	cord-	3			00.	17,321.00-
	·	602666	A A	Rec-GIS DS Rec-GIS DS	Recorder-GIS Doc Storage Recorder-GIS Doc Storage			•	145.00-
		602666	RA	Dog					3.00-
	7/06/2006	602673	RA	-GIS	ДОС				171.00-
	7/07/2006	602697	RA RA		Recorder-GIS Doc Storage GIS Document Storage Char				179.00-
	10/	602713	RA	-GIS	order-GIS Doc Stor	• .			133.00-
	7/11/2006 7/12/2006	602736	RA RA	Rec-GIS DS Rec-GIS DS	Recorder-GIS Doc Storage Recorder-GIS Doc Storage				95.00-
	13/	602806	RA	-GIS	Doc				136.00-
	7/14/2006	602806	8 &	Record-GI Rec-GIS DS	ERecord-GIS Doc Storage Recorder-GIS Doc Storage				00.00 100.00
	0000/ 4 7/ 4 .	602817	RA	Dog	Stor				) (
	1/1//2006	602824	RA RA	GIS Doc Ch	kecorder-Gls Doc Storage GIS Document Storage Char				155.00-
		602824	RA		cord-GIS Doc Store				-00.6
	7/18/2006 7/19/2006	602855	RA RA	Recadis Ds Recadis Ds	Recorder-GIS Doc Storage Recorder-GIS Doc Storage			_	158.00-
	7/20/2006	602902	RA		ŏ				146.00-
	7/24/2006	602916	요 요 요 요	Recadis DS BRecord-GI	Recorder-GIS Doc Storage RRecord-GIS Doc Storage				149.00-
		602916	RA.		S Doc				171.00-
14	7/25/2006	602931	RA		order-GIS Doc Stor				•
	7/26/2006	602931	RA RA	Rec-GIS DS	GIS Document Storage Char Recorder-GIS Doc Storage				28.00- 156.00-
		602963	RA	Doc	t stor				
	3000/10/1	602963	RA PA	ERecord-GI	ERecord-GIS Doc Storage				0.0
•	1/21/2000		8	Doc	Stor				154.00- 4.00-
	7/28/2006	0	RA	-GIS	order-GIS Doc Stor				9.0
	7/31/2006	603008	RA RA	Rec-GIS DS GIS Doc Ch	Recorder-GIS Doc Storage GIS Document Storage Char				153.00-
		03	RA	ecord-	cord-GIS Doc Store				9.00.9
			MONTH	H TOTAL: JULY	2006		! ! ! ! ! !	00.	3,176.00-
	8/01/2006	603023	RA RA	Rec-GIS DS GIS Doc Ch	Recorder-GIS Doc Storage GIS Document Storage Char	•	•	*,2 %	155.00-
		0302	RA		А				
		•	MONTH	TOTAL: AUGU	ST 2006		1 1 1 1 1 1	00.	161.00-
	Base Ac	Acct#/Detl	Acct#	TOTAL: GIS	Doc Fe		•	00.	20,658.00-
	Sub-Dept. TOTAL	AI	•	· · · · LEGAL	L REC		•	00.	20,658.00-
Department	ent TOTAL		•	CO.RE	CO.RECORDR			00.	20,658.00-
Fund TOTAL	•			RECOR	RD DOC		II II II II II II	# U O	
		•	•					) )	-00.000,02

PAGE GL1450 TAX19	REVENUES	85,360.00- 725.00- 975.00- 855.00- 665.00- 675.00- 675.00- 715.00- 745.00- 745.00- 745.00- 745.00- 855.00- 855.00- 855.00- 855.00- 855.00- 855.00- 855.00-	645.00- 56.00- 780.00- 2.00- 8.00- 8.00- 8.00- 8.00- 30.00- 15,739.00- 101,904.00- 101,904.00-
	BUDGET	220,000.00	220,000.00 220,000.00 220,000.00
G E M E N T LISTING	TION	Document Fees	
I A L M A N A LEDGER - DETAIL	TRANSACTION DESCRIPTION	Fund Fund Fund Fund Fund Fund Fund Fund	Recorder-GIS Fund GIS Fund Charges Recorder-GIS Fund GIS Fund Charges ERECORDER-GIS Fund GIS Fund Charges Recorder-GIS Fund GIS Fund Charges Recorder-GIS Fund GIS Fund Charges ERECORDER-GIS Fund GIS FUND FRECORDER-GIS FUND FEES
FINANC REVENUE	OURCE	ERECORDO  ERECORDO  ERECORDO  REC GIS   Rec GIS Fu GIS Fd Ch Rec GIS Fu GIS Fd Ch GIS FG Ch Rec GIS Fu GIS Fd Ch Rec GIS Fu GIS FG Ch ERECOLGGIS TOTAL: JUI TOTAL: AUG TOTAL: AUG TOTAL: GIS TOTAL: GIS TOTAL: GIS	
	RNAL	-0006-008 0410 602666 RA 602666 RA 602666 RA 602673 RA 602714 RA 602806 RA 602817 RA 602817 RA 602824 RA	
	G/L DATE	1   1   1   1   1   1   1   1   1   1	25/2 26/2 27/2 28/2 31/2 31/2 TOT
McLean County DATE 8/09/06 TIME 20:06:06	ROJECT #	G/L ACCOUNT NUMBER: 7/05 7/10 7/11 7/11 7/12 7/13 7/14 7/14	7/7 7/7 7/7 7/7 7/7 7/7 7/7 8/8 8/postment sub- Pund TOTAL

STATE STAMP INVENTO		JRY AND RECEIPTS TO GENERAL LEDGER FOR JULY 2006	
			·
RECORDER		GENERAL LEDGER Acct# 01	Acct# 0151-0126-0001
Inventory as of 06/30/2006	25,858.15 A	General ledger inventory as of 06/30/2006	95,747.15
Inventory purchases for July 2006	85,223.00 B	Inventory purchases	19,920.85 J
Less stamps damaged or issued in error for July 2006	(27.00) C		
Less inventory as of 07/31/2006	(22,468.65) D	Less general ledger as of 07/31/2006	(26,227,50) K
Total Receipts for July 2006	88,585.50 E=SUM(A:D)		
			_1
Plus 06/30/2006 receipts	4,646.00 F		
Less 07/31/2006 receipts	(3,791.00) G		
Total	89,440.50 H=SUM(E:G)	Total	89,440.50 M=SUM(I:L)
B = Amount includes an IDOR credit of			
& = Stamps were voided and will be or have been submitted to IDOR for credit	or credit		
F = Receipts for the last business day of previous month			•
G = Receipts for the last business day of report month			
Adjustments are made by F & G because the Recorder's daily receipts	ipts		
are not turned into the General Ledger until the next business day. These	. These		
adjustments must be made in order to balance to the General Ledger.	ger.		
DON EVERHART			
CHIEF DEPUTY RECORDER			

8/11/2006 1:22 PM

PAGE GL1320 TAX19

McLean County DATE 8/09/06 TIME 8:36:45

L BALAN	======================================	4 4 4 4	4,358.0 0,269.0 6,502.5 4,905.5 0,348.5	000000000000	26,227.50 22,436.50 22,436.50	22,436.50
CREDIT AMOUN	YEAR TO DATE 4,646.	,596.5 ,261.5 ,978.0	048.0 089.0 766.5 7597.0	5,496.50 3,117.00 4,960.00 1,293.50 9,143.00 3,426.50 2,643.00 6,817.00 4,044.00	3,791.00 3,791.00	93,231.50
DEBIT AMOUNT	15,668.00	4,252.85			19,920.85	19,920.85
	D JE AcctsPaybl ILLINOIS D RECORDER/ A JE State RevS State Rev Stamp Sale	UE State Revs UE AcctsPaybl UE State Revs UE State Revs	JE State Revs State Rev Stamp Sale JE State Revs State Rev Stamp Sale	RA JE State Revs State Rev Stamp Sales	MONTH TOTAL: JULY RA JE State RevS State Rev Stamp Sales MONTH TOTAL: AUGUST	Acct#/Detl Acct# TOTAL: Supplies
DATE JOURNAL	2006 602649 602666	06/2006 07/2006 10/2006	11/2006 602 12/2006 602 13/2006 602 14/2006 602	18/2006 20/2006 24/2006 25/2006 27/2006 31/2006	8/01/2006 603023	Base Acct#/De
PROJECT # G/L	G/L ACCOUNT NUM	/r /r	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		17	Fund TOTAL

Illinois Real Estate Transfer Tax Stamp Revenue

Recorder's Report

Stamp	Purchases								78,222.00															78,222.00
EOD register	+/(-)																				·			
CREDIT to	General Ledger	7,087.00	5,338.50	6,458.50	9,545.00	5,896.00	3,837.50	4,843.50	3,850.50	3,117.00	4,124.00	1,908.50	4,651.00	3,776.50	7,672.50	2,088.50	4,764.50	5,241.00	3,877.50	5,654.50	1,432.50	2,759.50	4,646.00	102,570.00
End-of-day (EOD)	register balance	43,119.15	37,780.65	31,322.15	21,777.15	15,881.15	12,043.65	7,200.15	81,571.65	78,454.65	74,330.65	72,422.15	67,771.15	63,994.65	56,322.15	54,233.65	49,469.15	44,228.15	40,350.65	34,696.15	33,263.65	30,504.15	25,858.15	June Total:
	Date	06/01/2006	06/02/2006	06/05/2006	06/06/2006	06/07/2006	06/08/2006	06/09/2006	06/12/2006	06/13/2006	06/14/2006	06/15/2006	06/16/2006	06/19/2006	06/20/2006	06/21/2006	06/22/2006	06/23/2006	06/26/2006	06/27/2006	06/28/2006	06/29/2006	06/30/2006	

Don Everhart Chief Deputy Recorder

4,662.27

Day Average:

0 (C) OF COLUMNS ÷ 1,0 ٠, (A) AND (B) Ó  $\mathcal{C}$ O TOTAL \<u>S</u> JULY 2006 DESCENDING REGISTER 765 からか <u>X</u> <u>X</u> <u>X</u> Q Q, 7 1000 N 2 クラウ Ì 2 10 V V D FOR JUNE 2006 AND <del>À</del> 75.75 7 ₩ ₩  $\overline{\varrho}$ O 7 No. D M  $\Gamma$ MONTH OF 1913/5 17/15 (<) 2 ASCENDING REGISTER 00 ď  $\overline{\mathbb{N}}$ 7  $\dot{\omega}$ 10 Q 3 T 0 5 0 3 000 لززر 0 Ÿ a 0 7 . (d. (STATE REVENUE STAMPS) Ű Q. DATE Ž Ó  $\overline{Q}$ TOTAL OF COLUMNS (A) AND (B) r  $\sqrt{}$ ō U -1 METER RECORD BOOK DESCENDING REGISTER 6.5 <u>₩</u> 0 <u> ()</u> MONTH OF JULY 834 â 7 30150 0 7 Š À 35, 3 \ \ \ ASCENDING REGISTER <u>1</u> d, B 700  $\mathcal{D}$ ... 木 4 D 9 <u>Ş</u> 3 <u>O</u> 0 M à <u>S</u> 4 4 7 O 9 5 D 0 S

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1.00

Illinois Real Estate Transfer Tax Stamp Revenue

											doneverhart	Stamp damaged by P.T.AX machine. Stamp	Noticed of Will be Substituted to Ipork to Ceed to					-					
Stamp	Purchases					85,223.00											,					85,223.00	
EOD register	+/(-)									-	-	27.00										27.00	
CREDIT to	General Ledger	5,596.50	8,261.50	3,978.00	4,780.00	4,048.00	4,089.00	3,766.50	1,597.00	4,557.00	5,496.50	3,117.00	4,960.00	1,293.50	9,143.00	3,426.50	2,643.00	3,180.50	6,817.00	4,044.00	3,791.00	88,585.50	4,429.28
End-of-day (EOD)	register balance	20,261.65	12,000.15	8,022.15	3,242.15	84,417.15	80,328.15	76,561.65	74,964.65	70,407.65	64,911.15	61,767.15	56,807.15	55,513.65	46,370.65	42,944.15	40,301.15	37,120.65	30,303.65	26,259.65	22,468.65	July Total:	Day Average:
,	Date	02/03/2006	07/05/2006	02/06/2006	07/07/2006	07/10/2006	07/11/2006	07/12/2006	07/13/2006	07/14/2006	07/17/2006	07/18/2006	07/19/2006	07/20/2006	07/21/2006	07/24/2006	07/25/2006	07/26/2006	07/27/2006	07/28/2006	07/31/2006		

Don Everhart Chief Deputy Recorder

Date		General 0001	Doc Storage 0137	GIS 0167	
	Dagarda				
	Recorder	2,194.00	1,408.00	743.00	<u> </u>
7/5/2006	General Ledger	2,194.00	1,408.00	743.00	
	Difference		-	-	
			,		<u> </u>
	Recorder	2,194.00	1,408.00	743.00	
7/6/2006	General Ledger	2,194.00	1,408.00	743.00	
	Difference	-	-	-	
					······································
7/6/2006	Recorder	2,214.00	1,424.00	751.00	
	General Ledger	2,214.00	1,424.00	751.00	· · · · · · · · · · · · · · · · · · ·
77772000	Difference	2,214.00	1,727.00	731.00	
	Dilloronoo	-		-	•
		- :	<u> </u>		· · · · · · · · · · · · · · · · · · ·
7/7/0000	D	0.034.75			
	Recorder	2,214.00	1,424.00	751.00	<u> </u>
//10/2006	General Ledger	2,214.00	1,424.00	751.00	
	Difference	-	-	<b>-</b>	
		1			
7/10/2006	Recorder	2,214.00	1,424.00	751.00	
	General Ledger	2,214.00	1,424.00	751.00	
	Difference		.,		
<del> </del>	Billororioo				
7/11/2006	December	0.014.00	1 101 00	754.00	<del></del>
		2,214.00	1,424.00	751.00	
7/12/2006	General Ledger	2,214.00	1,424.00	751.00	
	Difference			-	
				* - *	1 1
7/12/2006		2,214.00	1,424.00	751.00	
7/13/2006	General Ledger	2,214.00	1,424.00	751.00	
	Difference		•	-	
			,		
					<del>*</del>
7/13/2006	Recorder	2,156.00	1,420.00	725.00	<del></del>
	General Ledger	2,156.00	1,420.00	725.00	
	Difference	2,130.00	1,420.00	125.00	<del></del>
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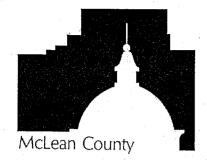
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#### RISK MANAGEMENT OFFICE

TEL: (309) 888-5940

FAX: (309) 888-5949

104 West Front Street

P. O. Box 2400

E-MAIL: riskmgt@mclean.gov Bloomington, IL 61702-2400

Memo To:

Matt Sorensen, Chairman, Finance Committeee

Members, Finance Committee

From:

Jennifer Ho, Risk Manager Lew Jo

Date:

August 31, 2006

Subject:

Proposal for Actuarial Analysis - Self-funded Casualty Reserves

Your approval for the proposal for an actuarial analysis of the County's self-funded casualty reserves for workers compensation and liability lines of coverages is requested. The proposal and consulting agreement from Pinnacle Actuarial Resources Inc. is attached for your reference.

The analysis of the County's self-funded liabilities fulfills two goals – to comply with GASB 10 and to satisfy the underwriting requirements of prospective excess insurance carriers. In accordance with best practices, a review is timely, because of the changes in the costs and in workers compensation benefits law. Our last actuarial review was conducted in May 1995 by the a local actuarial firm, now renamed Pinnacle Actuarial Resources Inc.

I will be available for your questions. Thank you.

# Proposal to Provide Actuarial Services for Self-Funded Worker's Compensation and Liability of McLean County

August, 2006

Pinnacle Actuarial Resources, Inc. 2817 Reed Road, Suite #2 Bloomington, IL 61704 (309) 665-5010

#### **Authorized Signature**

Signature:	
Name:	Joseph A. Herbers, ACAS, MAAA
Title:	Principal & Consulting Actuary
Date:	August 28, 2006

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# APPENDICES

Appendix A – Biographies

#### **IDENTIFICATION OF PREPARERS**

This proposal was primarily prepared by Paul A. Vendetti, FCAS, MAAA. Assembly for shipping was provided by Daisy Pritchard. The proposal was also peer reviewed by Joseph A. Herbers, ACAS, MAAA, a principal at Pinnacle.

Pinnacle's single point of contact on this engagement will be:

Paul A. Vendetti, FCAS, MAAA
Pinnacle Actuarial Resources, Inc.
2817 Reed Road, Suite #2
Bloomington, IL 61704
P: 309.665.5010
F: 309.662.8116
pvendetti@pinnacleactuaries.com

#### 1 Background

#### 1.1 Number of Years in Business

Pinnacle Actuarial Resources, Inc. (Pinnacle) is an Illinois corporation which is privately owned by its professional actuarial staff. Pinnacle took its current corporate form on January 1, 2003, but our core operations and many of our customer relationships have been maintained continuously under various names since 1984. Pinnacle's actuaries have been performing reserving and funding analyses for municipalities and schools for more than twenty years.

#### 1.2 Name and Address of Firm

We operate from our headquarters in Bloomington, Illinois, and from offices in Chicago, San Francisco, New York, New Jersey and Columbus, Ohio. We will primarily use staff from our Bloomington office in completing this assignment. The address and telephone number for this office is:

Pinnacle Actuarial Resources, Inc. 2817 Reed Road, Suite #2 Bloomington, IL 61704 (309) 665-5010

#### 1.3 Client List with Public Entities

Our firm has over 300 active clients including insurers of all sizes, state insurance regulators, government insurance programs, captive insurance companies, self-insured entities, municipal pools, and risk retention groups. Following is a list of selected clients:

Allied Property/Casualty Ins. Company
Allstate
American Insurance Association
City of Bloomington, IL
City of Champaign, IL
Educational School Insurance
Cooperative (ESIC)
EMC Insurance Companies
Farmers Insurance Group
Governmental Interinsurance Exchange
Iowa Department of Insurance
Illinois State Toll Highway Authority

Los Angeles Department of Water and Power
Louisiana Insurance Rating Commission
Michigan Division of Insurance
Michigan University Self-Insured Corp.
Midwestern Higher Education Commission (MHEC)
New Mexico Insurance Division
Ohio Department of Insurance
Oklahoma Department of Insurance
Pilgrims Pride
State Farm Insurance Company
Southwest Agency Risk Management
21st Century Insurance Co

Pinnacle's client base includes self-insured entities, captive insurers, municipalities, public authorities, universities, school districts, state insurance departments and other regulatory bodies, insurance companies, law firms, banks, transportation firms, retailers, manufacturers, and contractors. Key clients include the cities of Bloomington (IL) and Champaign (IL), the Midwestern Higher Education Commission (MHEC), which insures most of the large universities in Michigan, Illinois, Minnesota, Missouri, Nebraska and several other Midwestern states; the Michigan Universities Self Insured Corporation whose members include public universities in the state of Michigan. We have also served several different insurance departments, including the insurance regulators in Texas, Iowa, Oklahoma, and the National Association of Insurance Commissioners (NAIC).

Our actuaries have provided loss reserve analysis studies and funding studies for commercial insurers, self-insured entities and captive insurance companies for more than twenty years. Many of our self-insured clients are municipalities and other public entities. As a part of this practice area, we are well versed on GASB Statement No. 10 "which establishes accounting and financial reporting standards for risk financing and insurance-related activities of state and local

governmental entities, including public entity risk pools." Our report and analysis will be in full compliance with GASB 10. We also serve as appointed actuaries and provide public Statements of Actuarial Opinion for a number of insurers in accordance with NAIC Annual Statement instructions.

We have also provided consulting services for numerous state insurance departments. This work has ranged from loss reserve analyses to rate reviews to staff training seminars. Also included among our practice specialties is the costing of proposed legislation. In this regard, we have performed costing studies of proposed insurance legislation in California, Colorado, Florida, Hawaii, Louisiana, Maryland, New Jersey, New York, Pennsylvania, and Virginia.

#### 1.4 Three References (Current Clients)

Through the years we have provided consulting services for numerous government entities and school districts. This work has ranged from loss reserve analyses to funding analyses to captive feasibility studies. Several references are included below:

Name:

City of Champaign (IL)

Biennially since June 2001

Contact:

Mr. Larry Krause
Risk Manager
City of Champaign
102 North Neil Street
Champaign, IL 61820
PSD@ci.champaign.il.us
217.403.8770

**Description:** 

Actuarial reserve, funding study/cost allocations for City of Champaign, IL, including an allocation of funding by various divisions. The City is self-insured for its liability, property and casualty exposure. Total payroll for the City was \$32 million and approximate operating expenditures (excluding capital improvements) were \$123 million for 2006.

Name: Contact:

Southwest Agency for Risk Management (SWARM) Annually since 1994 Ms Ann Carroll, Vice President

Mesirow Financial

350 North Clark Street Chicago, IL 60610 312.595.7167 **Description:** 

Analysis of required funding levels and loss and loss adjustment expense reserves for the self-insurance program of eight municipalities and villages in Will County, Illinois. Total payroll for these 8 entities was \$45 million for 2006 and aggregate operating expenditures approximated \$200 million.

Name:

Michigan Universities Self-Insured Corporation (M.U.S.I.C.)

Contact:

Mr. Jerry McKay (313) 393-6822 600 Renaissance Center, Suite 2100

Detroit MI 48243

**Description:** 

Actuarial reserve and funding allocation study for the casualty (general liability, errors and omissions, automobile liability) exposures for 11 public universities in Michigan. The total number of faculty and staff for 2006 was approximately 20,700.

#### 2 Project Scope

The scope of the project is to provide the County of McLean, Illinois with separate analysis of the Self-Funded Workers Compensation program and the Self-Funded Liability program. Liability includes general liability, auto liability, professional liability and law enforcement legal liability

- 1. An actuarial analysis will include the following schedules.
  - a. Total Annual Loss Projections.
  - b. Estimated Unpaid Case Reserves and Unpaid IBNR at Year End.
  - c. Calculation of Discounted and Non-Discounted Unpaid Liabilities at Year End.
  - d. Calculation of Annual Required Contributions
- 2. A formal presentation will be made if desired by the County.
- 3. Each actuarial report will be performed in accordance with GASB No. 10 Statement.

#### 3 Key Personnel

Currently we have a total of thirty-seven personnel, including eighteen consultants, seven actuarial analysts working toward their professional designations, as well as technical and clerical support staff. Our staff currently ranks among the ten largest property & casualty consulting firms in the United States. This level of size and staffing allows us to focus on a high level of customer service and timely response on all of our client assignments.

Our lead actuary for this engagement will be Mr. Paul Vendetti, FCAS, MAAA. Mr. Vendetti is a consulting actuary on Pinnacle's commercial lines practice team. His eleven years of actuarial experience includes reinsurance treaty pricing and reserve analysis for general liability, professional liability, property catastrophe and workers compensation lines of business. He also has expertise in product development and pricing of large commercial accounts. He is a member of the Casualty Actuarial Society's Reinsurance Research Committee.

Mr. Vendetti will be assisted in this assignment by the remainder of Pinnacle's professional consulting staff, which includes thirteen Fellows of the Casualty Actuarial Society and two Associates of the Casualty Actuarial Society. We anticipate that Mr. Erich A. Brandt, FCAS, MAAA will serve a key role on this engagement. Mr. Brandt's experience has been almost exclusively self-insurance programs, particularly public entity programs, which makes him ideally suited to contributing on this project.

Joseph A. Herbers, ACAS, MAAA will peer review all aspects of this project, including adherence to professional standards. Mr. Herbers currently serves as an actuarial advisor to scores of individual and group self-insurance programs, many of them government entities. He has served the profession as Chair of the Program Planning Committee of the Casualty Actuarial Society and brings a tremendous wealth of experience and industry knowledge of self-insurance programs generally and municipality programs specifically to the project.

These individuals are committed to full availability during the course of this project. The remainder of our professional staff will also be available if needed. The size of Pinnacle's

professional staff will allow us to perform the work required in a timely manner if awarded this contract. Biographies of the professional staff for this assignment are attached as Appendix A.

# 4 Information Needed To Complete the Actuarial Report

The following data elements will be needed to perform all methodologies we envision for the analysis.

- 1) Most recent actuarial report
- 2) Claims Summaries by coverage and policy period, including
  - a. Paid Losses
  - b. Case Reserves
  - c. Paid Allocated Loss Adjustment Expenses

(Note: current valuations are necessary, historical valuations or existing loss development triangles will make the analysis go much more quickly)

- 3) Individual Claims Detail regarding losses above each year's retention
- 4) McLean Counties most recent audited financial statement.
- 5) Summary of Held IBNR by Policy Year and Coverage, and
- 6) Historical exposure bases by year.

As previously mentioned, the results of Pinnacle's analysis will be summarized into an actuarial report as well as an oral presentation of findings. The report's findings will be compliant with GASB Statement No. 10 "which establishes accounting and financial reporting standards for risk financing and insurance-related activities of state and local governmental entities, including public entity risk pools."

#### 5 Additional Information

#### 5.1 Technical Approach

In order to identify key areas of review for this project, we will begin our work by meeting with the McLean County's risk management staff to plan our work strategy and prepare a written plan of work. During this preliminary meeting, we will work with McLean County risk management staff to identify significant exposures of the county and any other unique liability issues, such as changes in legal immunities or judicial decisions. A key purpose of this meeting is to allow us to gain insight into any shifts in exposure, overall growth and trends in exposure, changes in

underlying risks, changes in claims handling procedures or any other significant operational changes which might impact the focus of our review.

Following these preliminary steps, we will conduct an analysis of the McLean County's reserve and funding position. This work will begin with a review of the data sources provided to us for the analysis and a comparison of that data to the detailed supporting schedules of the McLean County's financial statements. The most variable element of our actual costs on a project such as this is the initial data examination to validate the data provided and manipulate it into a form that will be most effective for our analysis. We will work with the McLean County and its data managers to develop a user-friendly format for the delivery of data for this project. Once we are satisfied as to the integrity of the data, we will organize the data for the analysis of historic development patterns and determine our reserve analysis methodology.

There are several different methods we may employ in the development of estimated ultimate losses. Given satisfactory data, these methods will include:

- Paid Loss Development
- Incurred Loss Development
- Paid Counts and Averages Development
- Incurred Counts and Averages Development, and
- Bornhuetter-Ferguson Method.

The paid and incurred loss development methods use losses as of the current valuation date for each policy year to project losses to an ultimate basis. These extrapolations are developed using loss development patterns selected based on an analysis of historical loss payment and reporting patterns and an understanding of any material changes in claims handling that can cause anticipated development patterns to shift from historical patterns. These payment patterns also provide a basis for estimating cash outflows in the coming year as well as the estimates of overall claim payment timing that is necessary to estimate the expected investment income that will be generated by McLean County between the establishment of the claim reserves and the payment of the claim.

Under the counts and averages methods, claim counts and severities are projected to ultimate separately by policy year in a method similar to the loss development methods described earlier. Estimated ultimate paid (reported) counts are then multiplied by estimated ultimate paid (reported) severities to produce estimated ultimate losses. This method takes advantage of more stable claim count development patterns.

Under the Bornhuetter-Ferguson method (B-F method), actual paid (or reported) losses to date are increased by a provision for incurred-but-not-reported (IBNR) claims in order to arrive at an ultimate loss estimate. The provision for incurred but not reported claim costs is not dependent on actual claims experience, but rather relies on previous loss estimates, typically from prior funding studies. This method is useful in situations where anticipated future development is not related to prior actual development. The B-F method produces reserve estimates that are less responsive to large losses and thus more stable over time.

The specific methodologies employed and any adjustments made to the historic data (such as an adjustment to reflect changes in case reserve adequacy) will depend on the data available, any material changes in risk management operations or claims handling uncovered through discussions with McLean County personnel, and our own analysis of the data. Communication with McLean County personnel will be essential in allowing us to accurately address the effects of such changes. We will use the historic data and the insights gained through conversations with McLean County personnel to determine best estimate reserve indications. We will also compare our estimates of ultimate losses to those from the previous report and strive to better understand the causes of any material changes (e.g. increases in case reserves, reopened claims, significantly reduced settlement value below prior case estimate).

The methodology used to allocate the overall funding estimate will be based on both historical losses and expected losses based on historical exposures by line of business. Also, statistical methods that reflect both process and parameter risk will be used to adjust the estimated reserve and funding needs at higher levels of statistical confidence. We use a number of different methods to estimate risk margins including individual loss simulations, the Murphy method, the Mack method, and the Myers-Heckman method.

#### 5.2 Conflict of Interest

We have endeavored to determine the existence of any potential conflict of interests which may exist that would impair our ability, or perceived ability, to render objective actuarial services. We have identified no conflict of interest with regard to any officer or employee of the companies involved including McLean County.

#### 5.3 Peer Review & Customer Satisfaction

Pinnacle adheres to a strict peer review protocol for all consulting assignments. The intent of the peer review process is to foster the maintenance of high professional standards and practices and to consistently apply these standards to all assignments. Mr. Joseph A. Herbers, ACAS, MAAA will serve as the peer reviewer for this customer relationship.

The review is a mandatory part of each project. A copy of our peer review procedures and requirements is available upon request.

Pinnacle also prides itself on its long standing reputation for exceptional customer service. Client referrals, renewals and expansions of services make up the vast majority of our clients. To assess the quality of our customer service, including our accessibility and responsiveness, we regularly receive evaluations from customers with recently completed projects, particularly government agencies. We have never had a contract cancelled for non-performance. We strive to clearly understand our client's expectations at the inception of a project using a project kickoff meeting and we seek our customers' input on their satisfaction at the conclusion of an assignment.

# 6 Exceptions

Pinnacle takes no exceptions to this Request for Proposal.

## 7 Pricing

#### 7.1 Hourly Rate

The quoted "not to exceed" costs were derived based on the following expected employee assignments, project roles, and proposed hourly rates for the first contract year:

Paul Vendetti, Project Leader (\$300)
Joe Herbers, Project Peer Review (\$450)
Erich Brandt, Project Consultant (\$300)
Greg Fears, Project Technical Analyst (\$180)
Technicians (\$140) – as needed
Clerical Support (\$75) – as needed

The rates used to develop our cost estimate are the best offered to any client for this type of actuarial services by Pinnacle. The fees proposed are guaranteed for 180 calendar days from the date of the proposal (August 24, 2006).

In addition to the professional fees, we will also bill separately for any out-of-pocket expenses which might involve postage and handling (including overnight shipping expenses), access to industry benchmark data, and travel expenses (if necessary). We propose these costs on a "not to exceed" basis at \$500 annually, assuming two trips to McLean County a year.

#### 7.2 Maximum Amount

We propose fees for this work to be on an actual time and expense basis with a "not to exceed" cost for each year of \$9,000 or the professional fees. This "not to exceed" cost excludes additional projects or services beyond those specifically described in the RFP and out-of-pocket expenses. Our billings will reflect the actual hours spent and the proposed hourly rates below, even if less than the "not to exceed" amount.

It is Pinnacle's practice to invoice our clients monthly for all work in progress with invoices payable within 15 days. Amounts remaining unpaid at the time of preparing the next monthly invoice will be charged a 1% monthly administration fee.

Appendix A

#### **BIOGRAPHY**

#### PAUL A. VENDETTI

Mr. Vendetti is a Consultant with Pinnacle Actuarial Resources, Inc., in the Bloomington, Illinois office. He holds a Bachelor of Arts Degree in Political Science from Amherst College. He also has graduate level coursework in Applied Mathematics from DePaul University. He has eleven years experience as an actuary in the property/casualty industry.

Mr. Vendetti is a Fellow of the Casualty Actuarial Society and is a member of the American Academy of Actuaries.

Prior to joining Pinnacle Actuarial Resources, Paul was employed by Zurich North America. Prior to Zurich Paul worked at American Agricultural Insurance Company. His background includes primary lines and reinsurance pricing, loss reserving and catastrophe modeling. Paul's pricing experience includes pricing commercial warranty, crop hail and Multi-Peril Crop Insurance (MPCI). His loss reserving experience includes: loss reserve analyses for both primary and reinsurance companies. His experience also includes catastrophe modeling primarily focused on catastrophe pricing and accumulation management.

#### **BIOGRAPHY**

# JOSEPH A. HERBERS

Mr. Herbers is a Principal and Consultant with Pinnacle Actuarial Resources, Inc., in the Bloomington, Illinois, office. He holds a Bachelor's Degree in Mathematics from the University of Missouri. He has more than eighteen years of consulting experience and 20+ years experience in the insurance industry.

Mr. Herbers is an Associate of the Casualty Actuarial Society and a member of the American Academy of Actuaries. He is past Chair of the Program Planning Committee of the Casualty Actuarial Society and a current member of the Committee on Property and Liability Financial Reporting of the American Academy of Actuaries.

Mr. Herbers' past employment includes State Farm Insurance Company, Tillinghast/Towers Perrin and Miller, Herbers, Lehmann, & Associates, Inc. He has been responsible for funding and risk retention studies for professional liability, general liability, auto liability, property and workers compensation exposures for municipal pools, hospitals, universities, corporations, and other self-insured entities. He has considerable experience in the areas of reserving and ratemaking studies for captive insurance companies; personal and commercial lines reserving and ratemaking; pricing of auto insurance reform measures, including choice no-fault initiatives; and private passenger auto classification analysis using statistical and multivariate methods.

Mr. Herbers has given presentations and speeches on a variety of topics and has written articles on Dynamic Financial Analysis, loss cost projections for captive insurance companies, use of Geographic Information Systems in personal lines insurance pricing, choice no-fault plans for automobile insurance, and Catastrophes & Solvency. His published articles include "Choice No-Fault: Actuarial Costing Methods," *CAS Forum 1994*; "A Model for Estimating Loss Costs for Alternative Market Risks," 1996 CAS Discussion Paper Program – Alternative Markets/Self-Insurance; and "Building a Public Access PC-Based DFA Model," *CAS Forum*, Summer 1997, Volume 2 and "Materiality and Statements of Actuarial Opinion," *CAS Forum*, Fall 2002.

# **BIOGRAPHY**

#### ERICH A. BRANDT

Mr. Brandt is a Consultant with Pinnacle Actuarial Resources, Inc., in the Bloomington, Illinois, office. He holds a Bachelor's Degree in mathematics from Illinois State University in Normal, Illinois. He has five years of experience as an actuary.

Mr. Brandt is a Fellow of the Casualty Actuarial Society and is a member of the American Academy of Actuaries.

Mr. Brandt has considerable experience in assignments involving Loss Reserving, Funding Studies, Cost Allocation Mechanisms, Loss Cost Projections, Competitive Analysis, Captive Feasibility Studies, Personal Lines Ratemaking and Financial Analysis of Insurance Companies.

# **Consulting Agreement**

This agreement is entered into by and between McLean County (hereinafter the County) and Pinnacle Actuarial Resources, Inc. (hereinafter Consultant or Pinnacle) as of September 19, 2006, County desires to retain the services of Pinnacle as an independent contractor in a consulting capacity to perform the services described below.

Pinnacle and the County agree as follows:

### 1). Description of Services

Pinnacle agrees to conduct an actuarial review of the County's loss and loss adjustment for the self-funded Workers Compensation program and the self-funded Liability program.

The project will be performed in accordance with GASB Statement 10, as amended by GASB Statement 30 and include:

- Total Annual Loss Projections.
- Estimated Unpaid Case Reserves and Unpaid IBNR at Year End.
- Calculation of Discounted and Non-Discounted Unpaid Liabilities at Year End.
- Calculation of Annual Required Contributions

The report is to be completed within thirty (30) days of the receipt of the data required for the analysis. A formal presentation of the findings will be done if requested by the County.

# 2). Production of Data and Information

The County agrees to provide all information relevant to Pinnacle's determination of any conflict of interest.

The County further agrees to provide the complete and accurate data and information requested by Pinnacle necessary for Pinnacle to conduct a thorough actuarial review of the County's loss and loss adjustment expense reserves. The County agrees that failure to provide complete and accurate information may extend all the due dates for Pinnacle's work products and may increase the total expected fees charged for the work.

### 3). Qualifications and Limitations

The County acknowledges that there is inherent uncertainty in any estimate of loss and loss adjustment expenses and agrees that Pinnacle can provide no guarantee that actual loss emergence will match the reasonable expectations underlying Pinnacle's reserve estimates.

The County agrees that Pinnacle's reserve estimates and reports are for the internal use of the County only and will not further distribute the estimates and reports without the prior written consent of Pinnacle.

Pinnacle hereby agrees that the report may be released to the County without further written approval, but only if the report is released in their entirety (i.e., with all exhibits and appendices). Furthermore, such third parties must be made aware that our report is not a substitute for their own due diligence and they should place no reliance on the report that would result in the creation of any duty or liability by Pinnacle to such third party.

#### 4). Term and Extension

This agreement shall be effective as of September 19, 2006 and remain in effect till September 19, 2007 or earlier in accordance with Section 8. A study utilizing new data will constitute a separate and new undertaking outside the boundaries of this agreement.

### 5). Place of Performance

Pinnacle will perform the services at a location of Pinnacle's choice.

### 6). Compensation

The County will pay Pinnacle fees based on accrued charges for professional fees and certain out-of-pocket expenses (such as travel and express mail). The maximum professional fees are to be \$9,000 plus out of pocket expenses. Out of pocket expenses are limited to \$500. Pinnacle will invoice the County monthly; the invoice will be due and payable 30 days following receipt of the invoice. Any invoiced amount remaining unpaid at the time of preparing the following monthly invoice will be increased by a 1% per month administration charge.

# 7). Control of Consultant Work Product

Pinnacle will conduct its review of the County's loss and loss adjustment expense reserves and prepare its report using generally accepted actuarial procedures and practices. At the conclusion of the engagement, Pinnacle is required by its governing professional body to maintain for a reasonable period of time sufficient documentation of its opinions and analyses such that another qualified person could reasonably follow the analysis. These documentation files, including all reports and worksheets created by Pinnacle, shall remain the property of Pinnacle. The documentation files will be maintained so as to protect the confidentiality of the County and will be made available to the County upon request, subject to usual and standard limitations on use.

In the course of the engagement, Pinnacle may utilize newly created or existing software, electronic worksheets, or analytical methods which increase the efficiency and accuracy of its work, all to the benefit of the County. At all times, Pinnacle is and shall remain the sole owner of any software, electronic worksheets or analytical methods used in connection with the engagement even if such software, electronic worksheets or analytical methods were developed as part of the engagement.

#### 8). Termination

The County may terminate this Agreement with 30 days advance notice for (1) Pinnacle's misconduct, including but not limited to fraud, theft, dishonesty, harassment, unethical conduct; or (2) Pinnacle's breach of this Agreement. Pinnacle may terminate this Agreement with 30 days advance notice for any material breach of this Agreement by the County.

### 9). Indemnity

The County shall compensate Pinnacle, at its normal hourly billing rates, for subsequent involvement relating to demands, claims, suits, and damages, arising out of or in connection with Pinnacle's performance of, the duties provided for herein, unless caused by the negligence or other wrongful conduct of Pinnacle.

Pinnacle shall hold-harmless and indemnify the County for incurred expenses relating to demands, claims, suits and damages arising from Pinnacle's negligent or wrongful conduct with regard to the performance of the duties provided for herein.

### 10). Limitation of Damages

The County agrees that if the County terminates the Agreement for any reason other than the negligence of the consultant, Pinnacle is entitled to receive payment for all work completed and in process as of the date of termination, all reasonable and necessary out-of-pocket expenses, incurred as of the date of termination, and all software/computer access expenses incurred as of the date of termination.

# 11). Compliance With All Laws/Partial Invalidity

#### a. Compliance:

Each party agrees that it will perform its obligations hereunder in accordance with all applicable laws, rules, and regulations now or hereafter in effect.

### b. Partial Invalidity:

If any term or provision of this Agreement shall be found to be illegal or unenforceable, then this Agreement shall nevertheless remain in full force and effect and such term or provision shall be deemed stricken.

## 12). Governing Law

This Agreement shall be construed as to both validity and performance and enforced in accordance with and governed by the laws of the State of Illinois.

#### 13). Notices

All notices, requests, demands or other communications required or permitted under this Agreement shall be in writing and shall be deemed to have been duly given, made and received when delivered personally or when deposited in the United States mail, first class postage prepaid, certified mail, return receipt requested, addressed as set forth below:

a. If to the County: McLean County

104 West Front Street

Bloomington, IL 61702-2400

Attn: Ms. Jennifer Ho, Risk Manager

b. If to PINNACLE:

Pinnacle Actuarial Resources, Inc.

P.O. Box 6139

Bloomington, IL 61702-6139

Attn: Mr. Joseph A. Herbers, Principal & Consulting Actuary

Either party may change the address to which communications are to be sent by giving notice to such change of address in conformity with the provisions of this section.

# 14). Assignment

Neither Pinnacle nor the County shall assign or transfer any rights or obligations under this Agreement without the other party's prior written consent, and any attempt of assignment or transfer without such consent shall be void.

#### 15). Dispute Resolution

a. Negotiation. The parties will attempt in good faith to resolve any controversy, dispute, claim or question arising out of or in relation to this Agreement, including without limitation, its interpretation, performance or non-performance by either party, termination, or any breach thereof (hereinafter, collectively "Controversy") promptly by negotiation between designated representatives of the parties who have authority to settle the Controversy and do not have direct responsibility for administration of this Agreement.

The disputing party shall give the other party written notice of the Controversy. Within twenty (20) days after receipt of the above notice, the receiving party shall submit to the other a written response. The notice and response shall include (i) a statement of each party's position, and (ii) the name and title of each party's designated representative. The designated representatives will meet at a mutually acceptable time and place within thirty (30) days of the date of the disputing party's notice and thereafter as often as they reasonably deem necessary to exchange relevant information and to attempt to resolve the Controversy.

b. Mediation. If the Controversy has not been resolved by negotiation within forty-five (45) days of the disputing party's notice, or the party receiving the notice will not meet within thirty (30) days, either party may, upon written notice by one party to the other, initiate mediation of the Controversy in accordance with the Commercial Mediation Rules of the American Arbitration Association, to the extent that such provisions are not inconsistent with the provisions of this Section. The parties will jointly appoint a mutually acceptable mediator, seeking assistance in this regard from the American Arbitration Association if they are unable to agree upon such appointment with twenty (20) days of the notice of mediation. The parties agree to participate in good faith in the

mediation and negotiations thereto for a period of thirty (30) days after the appointment of the mediator. The parties shall share equally the cost of the mediation.

c. Binding Arbitration. If the Controversy has not been resolved by mediation within thirty (30) days of the appointment of the mediator, or if a mediator is not appointed within thirty (30) days of the notice of mediation, upon written notice, either party may elect to submit the Controversy to binding arbitration conducted in the city where the services are being performed. The parties to this Agreement, by entering into it, are expressly waiving their rights to have any Controversy decided in a court of law and/or equity before a judge or jury, and instead are accepting the use of binding arbitration. Such arbitration shall be governed by the provisions of the Commercial Arbitration Rules of the American Arbitration Association, to the extent that such provisions are not inconsistent with the provisions of this Section.

In the event the parties cannot agree upon a single arbitrator within thirty (30) days of the written notice of arbitration above, each party shall choose one (1) arbitrator within fifteen (15) working days after the expiration of such thirty (30) day period and the two (2) arbitrators so chosen shall choose a third arbitrator. If either party refuses or otherwise fails to choose an arbitrator within such fifteen (15) working day period, the requesting party may choose a total of two (2) arbitrators who shall choose the third. If the two (2) arbitrators chosen fail to select the third arbitrator within ten (10) working days after both have been named, each arbitrator shall name three (3) candidates, of whom the other shall decline two (2), and the decision shall be made by drawing lots. The arbitrator(s) chosen shall act as neutral arbitrator(s). In the event of the death, disability or incapacity of any arbitrator, a replacement shall be named pursuant to the process which resulted in the selection of the arbitrator to be replaced.

If the arbitrator(s) or the parties determine, at any stage of the proceedings, that specialized expertise is necessary to fully evaluate and decide the Controversy, a neutral advisor with the experience and qualifications necessary to assist the arbitrator(s) to decide the Controversy may be selected provided that the use of an expert neutral advisor is approved by all parties. Once the determination to utilize an expert neutral advisor is made, the arbitrator(s) shall propose such a neutral advisor. Either party may veto the neutral advisor proposed by the arbitrator(s) within five (5) working days of receiving notice of the proposal. Absent such a veto, the neutral advisor proposed by the arbitrator(s) shall be retained. If the neutral advisor proposed by the arbitrator(s) is vetoed by one or both of the parties, the arbitrator(s) shall continue to propose neutral advisors until one is accepted.

The arbitration hearing shall be held within thirty (30) days following appointment of the final arbitrator, unless otherwise agreed to by the parties. If either party refuses or otherwise fails to participate in such an arbitration hearing, such hearing shall proceed and shall be fully effective in accordance with this Section, notwithstanding the absence of such party. The arbitrator(s) shall determine the Controversy in accordance with the substantive law of the State in which the services are being performed, excluding the conflicts provisions of such law. The arbitrator(s) may abstain from following the strict rules of evidence. The arbitrator(s) may grant any remedy or relief deemed just and equitable with the exception of punitive or exemplary damages. The decision of the

arbitrator, or a majority of the arbitration panel, shall be final and binding upon the parties with no right to appeal. Judgment may be entered upon the award of the arbitrator(s) in any court of competent jurisdiction. Each party shall assume its own costs, but the compensation and expenses of the arbitrator(s) and any administrative fees or costs associated with the arbitration proceeding shall be borne equally by each party.

This Dispute Resolution process shall be the sole and exclusive means for resolving any Controversy provided, however, that either party may seek a preliminary injunction, attachments or other provisional judicial relief if such action is necessary to avoid irreparable damage or to preserve the status quo. Despite such action the parties will continue to participate in good faith in this Dispute Resolution process. The initiation of this Dispute Resolution process shall toll the running of the statute of limitations for any cause of action arising from the Controversy. All time limitations contained in the Dispute Resolution sections above, may be altered by mutual agreement of the parties.

# 16). Attorneys' Fees

If either party seeks judicial relief in respect to this Agreement, then the prevailing party in such action shall be entitled to recover reasonable attorney" fees and the costs from the non-prevailing party.

### 17). Entire Agreement

This Agreement constitutes the entire contract between the parties. This Agreement fully replaces and supersedes any and all prior agreements between the parties. The County and Pinnacle have not relied upon any other statement, agreement or contract, whether written or oral, in deciding to enter into this Agreement. No modification or amendment hereto shall be valid unless executed in writing by each of the parties to the Agreement. This Agreement is not effective until signed by both parties.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the date(s) set forth below.

CONSULTANT	CLIENT		
Pinnacle Actuarial Resources, Inc.	McLean County		
Ву:	Ву:		
Title: Principal & Consulting Actuary	Title:		
Date:	Date:		

# AN ORDINANCE REGULATING SMOKING IN PUBLIC PLACES AND PLACES OF EMPLOYMENT IN THE UNINCORPORATED AREAS OF McLEAN COUNTY

WHEREAS, the City of Bloomington and Town of Normal have adopted strict no smoking ordinances to protect the health of their citizens; and

WHEREAS, secondhand smoke, which contains 4,000 chemicals, 63 of which cause cancer, is the third leading cause of preventable death in the United States, and the National Cancer Institute determined in 2000 (Monograph #10) that secondhand smoke is responsible for the early deaths of as many as 65,000 Americans annually; and

WHEREAS, numerous studies have found that tobacco smoke is a major contributor to indoor air pollution, and that breathing secondhand smoke (also known as environmental tobacco smoke) is a cause of disease in healthy nonsmokers, including heart, stroke, respiratory disease, and lung cancer; and

WHEREAS, the Public Health Service's National Toxicology Program has listed secondhand smoke as a known carcinogen (U. S. DHHS, 2000, citing Cal. EPA, 1997); and

WHEREAS, the ills of smoking and secondhand smoke are well documented in all of the independent medical studies and secondhand smoke is particularly hazardous to elderly people, individuals with cardiovascular disease, and individuals with impaired respiratory function, including asthmatics and those with obstructive airway disease; and

WHEREAS, children exposed to secondhand smoke have an increased risk of asthma, respiratory infections, sudden death syndrome, developmental abnormalities, and cancer; and

WHEREAS, the Americans with Disabilities Act, which requires that disabled persons have access to public places and workplaces, deems impaired respiratory function to be a disability; and

WHEREAS, (1) the U. S. Surgeon General has determined that the simple separation of smokers and nonsmokers within the same air space may reduce, but does not eliminate, the exposure of nonsmokers to secondhand smoke, (2) the Environmental Protection Agency has determined that secondhand smoke cannot be reduced to safe levels in businesses by high rates of ventilation, (3) air cleaners, which are only capable of filtering the particulate matter and odors in smoke, do not eliminate the known toxins in secondhand smoke, (4) American Society of Heating, Refrigerating and Air Conditioning Engineers (ASHRAE) bases its ventilation standards on totally smoke-free environments because it cannot determine a safe level of exposure to secondhand smoke, which contains cancer-causing chemicals, and ASHRAE acknowledges that the technology does not exist that can remove chemicals from the air that cause cancer; and

WHEREAS, a recently promulgated ASHRAE Position Document on Environmental Tobacco Smoke concludes that at present, the only means of eliminating health risks associated with indoor exposure is to ban all smoking activity; and

WHEREAS, the ASHRAE Position Document further concludes that no current ventilation, air cleaning or other technologies have been demonstrated to control health risks from environmental tobacco smoke exposure in spaces where smoking occurs; and

WHEREAS, a significant amount of secondhand smoke exposure occurs in the workplace, and employees who work in smoke-filled businesses suffer a 25-50% higher risk of heart attack and higher rates of death from cardiovascular disease and cancer, as well as increased acute respiratory disease and a measurable decrease in lung function; and

WHEREAS, smoke-filled workplaces result in higher worker absenteeism due to respiratory disease, lower productivity, higher cleaning and maintenance costs, increased health insurance rates and increased liability claims for diseases related to exposure to secondhand smoke; and

WHEREAS, numerous economic analyses examining restaurant and hotel receipts and controlling for economic variables have shown either no difference or a positive economic impact after enactment of laws requiring workplaces to be smoke-free; and

WHEREAS, creation of smoke-free workplaces is sound economic policy and provides the maximum level of employee health and safety; and

WHEREAS, smoking is a potential cause of fires, cigarette and cigar burns and ash stains on merchandise and fixtures and contributes to the economic damage of businesses; and

WHEREAS, on June 25, 2006, the Illinois Governor signed into law Senate Bill 2400 which gives non-home rule counties the ability to regulate smoking in public places and places of employment; and

WHEREAS, enacting an Ordinance Regulating Smoking in Public Places and Places of Employment in the Unincorporated Areas of McLean County will eliminate secondhand smoke exposure in all workplaces and public places including without limitation restaurants and bars; and

WHEREAS, the County Board of McLean County, Illinois finds and declares that the purposes of this Ordinance are (1) to protect the public health and welfare by prohibiting smoking in all public places and places of employment, and (2) to guarantee the right of nonsmokers to breathe smoke-free air which shall have priority over the desire to smoke; now, therefore,

# BE IT ORDAINED BY THE COUNTY BOARD OF McLEAN COUNTY, ILLINOIS as follows:

The McLean County Code is hereby amended by adding a new Chapter 39 to read as follows:

#### Section 39 - 1 Title.

This Chapter shall be known as the Regulation of Smoking in Public Places and Places of Employment.

#### Section 39 - 2 Definitions.

The following words and phrases whenever used in Chapter shall have the following meanings:

"Adult Day Care Home" means a private residence which receives for care one or more aging or disabled adults, not related to the family.

"Business" means any sole proprietorship, partnership, joint venture, corporation, limited liability company or other business entity formed for profit-making purposes, including without limitation retail establishments where goods or services are sold as well as professional corporations and other entities where legal, medical, dental, engineering, architectural, or other professional services are delivered.

"Child Day Care Home" means a private residence which receives for care one or more children under the age of 12, not related to the family.

"Church" means a facility primarily and regularly used for religious worship or religious instruction.

"Employee" means any person who is employed by an employer in consideration for direct or indirect monetary wages or profit, and a person who volunteers his or her services for a non-profit entity.

"Employer" means any person, business, partnership, association, corporation, including without limitation a municipal corporation, trust, or non-profit entity that employs the services of one or more individual persons.

"Enclosed Area" means all space in any structure or building that is enclosed on all sides by any combination of walls, half walls, windows, or doorways extending from floor to the ceiling, regardless of whether they are open or closed.

"Facility" means any enclosed structure or building intended for human occupancy.

"Health care facility" means any office or institution providing care or treatment of diseases, whether physical, mental, or emotional, or other medical, physiological, or psychological conditions, including without limitation hospitals, rehabilitation hospitals, clinics, nursing homes, homes for the aging or chronically ill, laboratories, and offices of surgeons, chiropractors, physical therapists, physicians, dentists, and other specialists within these professions. This definition shall include all waiting rooms, hallways, private rooms, semi-private rooms and wards within health care facilities.

"Place of employment" means any enclosed area under the control of a public or private employer that employees frequent during the course of employment, including without limitation work areas, employee lounges, restrooms, conference rooms, classrooms, employee cafeterias, and hallways. A private residence is not a "place of employment" unless it is used as a child day care home, adult day care home, health care facility or home-based business of any kind open to the public.

"Private Club or Lodge" means an organization, whether incorporated or not, which is the owner, lessee, or occupant of a building or portion thereof used exclusively for club purposes at all times, which is operated solely for a recreational, fraternal, social, patriotic, political, benevolent, or athletic purpose, but not for pecuniary gain, and if alcoholic beverages are sold such sale is incidental to its operation. The affairs and management of the organization are conducted by a board of directors, executive committee, or similar body chosen by the members at an annual meeting. The organization has established bylaws and/or a constitution to govern its activities. The organization has been granted an exemption from the payment of federal income tax as a club under 26 U.S.C. Section 501.

"Public place" means any enclosed area to which the public is invited or in which the public is permitted, including without limitation banks, any business, educational facilities, government buildings, health care facilities, laundromats, museums, public transportation facilities, reception areas, restaurants, bars/taverns, retail food production and marketing establishments, retail service establishments, retail stores, service line, shopping malls, sports arenas, theaters, waiting rooms and common areas in multiple family residences. A private residence is not a "public place" unless it is used as a child day care home, adult day care home, health care facility or home-based business of any kind open to the public.

"Retail tobacco store" means any retail store utilized primarily for the sale of tobacco products and accessories and in which the sale of other products is merely incidental and where no one under 18 is permitted.

"Service line" means any indoor line at which one (1) or more persons are waiting for or receiving services of any kind, whether or not the service involves the exchange of money.

"Shopping mall" means any enclosed walkway or hall area that serves to connect retail or professional establishments.

"Smoking" means inhaling, exhaling, burning or carrying any lighted cigar, cigarette, pipe, hookah or other lighted tobacco product in any manner or in any form.

"Sports Arena" means any enclosed sports pavilion, stadium, gymnasium, health spa, boxing arena, swimming pool, roller and ice rink, bowling alley and other similar places where members of the general public assemble to participate in or witness sports, cultural, recreational or other events.

# Section 39 - 3 McLean County Owned Facilities.

Smoking shall be prohibited in any McLean County government facility and any McLean County government vehicle, including without limitation facilities and vehicles owned, leased, or operated by McLean County government.

# Section 39 - 4 Prohibition of Smoking in Public Places and Places of Employment.

Smoking shall be prohibited in all enclosed public places and places of employment within the unincorporated areas of McLean County, except as provided in Section 39 - 5.

# Section 39 - 5 Where Smoking is not Regulated.

Notwithstanding any other provision of this Chapter to the contrary, the following enclosed indoor areas shall be exempt from the provisions of Section 39-4.

- 1. Private residences, except when used as a licensed child day care home, adult care home, health care facility, or a home-based business of any kind open to the public, provided, however, private sleeping rooms in nursing homes and assisted living centers are not subject to Section 39 4, unless a roommate objects to smoking in the room.
- 2. Hotel and motel sleeping rooms that are rented to guests and are designated as smoking rooms provided, however, that not more than twenty-five per cent (25%) of the rooms rented to guests in a hotel or motel may be so designated.
- 3. Retail tobacco stores, provided that smoke from these places does not infiltrate into areas where smoking is prohibited under the provisions of any section of this Chapter.
- 4. Private clubs or lodges.
- 5. Churches.

# Section 39-6 Declaration of Establishment as Non-Smoking.

Notwithstanding any other provisions of this Chapter, an owner, operator, manager, or other person in control of any enclosed indoor area described in Section 39 – 5 may declare that entire indoor area as a non-smoking place.

#### Section 39 - 7 Non-Retaliation.

No person or employer shall discharge, refuse to hire, or in any manner retaliate against an employee, applicant for employment, or customer because that employee, applicant, or customer exercises any rights afforded by this Chapter or reports or attempts to prosecute a violation of this Chapter.

#### Section 39 - 8 Enforcement.

- A. Notice of the provisions of this Chapter shall be given to all applicants for a liquor license in McLean County.
- B. Any citizen who desires to register a complaint under this Chapter may file a police report with the McLean County Sheriff.
- C. McLean County shall have the authority, while a public place or place of employment is undergoing an otherwise mandated inspection, to inspect for compliance with this Chapter.
- D. An owner, manager, operator or employee of a public place or place of employment regulated by this Chapter shall inform persons violating this Chapter of the appropriate provisions thereof. The posting of a no smoking sign that conforms with this Chapter shall be considered adequate notice.
- E. In addition to the remedies provided by this Chapter, the McLean County Board Chairman or any person aggrieved by the failure of the owner, operator, manager or other person in control of a public place or a place of employment to comply with the provisions of this Section may apply for injunctive relief to enforce those provisions in any court of competent jurisdiction.

### Section 39 - 9 Posting of Signs.

Every public place and place of employment where smoking is prohibited by this Chapter, shall have posted at every public entrance a conspicuous sign clearly stating that smoking is prohibited. The international "no smoking" symbol consisting of a pictorial representation of a burning cigarette enclosed in a red circle with a red bar diagonally across it shall be considered acceptable under this Section.

#### Section 39 - 10 Violations and Penalties.

- A. A person who smokes in an area where smoking is prohibited by this Chapter shall be guilty of an infraction, punishable by a fine of not less than twenty-five dollars (\$25.00) nor more than five hundred dollars (\$500.00).
- B. A person who owns, manages, operates or otherwise controls a place subject to this Chapter and who fails to prohibit smoking shall be guilty of an infraction, punishable by a fine of not less than twenty-five dollars (\$25.00) nor more than five hundred dollars (\$500.00).

An owner, manager, operator or person in control of a place subject to this Chapter shall be deemed to have permitted a violation of the Chapter if a violation has occurred while the owner, manager, operator or person in control is physically present at the location at the time of the violation. It shall be a defense to this charge that the owner, manager, operator or person in control of the premises has told the smoking offender that smoking is prohibited, and if the smoker does not stop smoking, the owner, manager, operator or person in control has called the McLean County Sheriff's Department at the time of the violation and reported the refusal to comply with the Ordinance.

- C. A person who owns, manages, operates or otherwise controls a place subject to this Chapter and who fails to post a sign in conformance with the provisions of this Division shall be guilty of an infraction punishable by a fine of not less than twenty-five dollars (\$25.00) nor more than five hundred dollars (\$500.00).
- D. Each day on which a violation of this Chapter occurs shall be considered a separate and distinct violation.

#### Section 39 - 11 Public Education.

McLean County, through the McLean County Health Department, shall engage in a continuing program to explain and clarify the purposes and requirements of this Chapter to citizens affected by it, and to guide owners, operators, and managers in their compliance with it.

# Section 39 - 12 Other Applicable Laws.

This Chapter shall not be interpreted or be construed to permit smoking where it is otherwise restricted by other applicable laws.

# Section 39 - 13 Severability.

If any provision, clause, sentence or paragraph of this Chapter or the application thereof to any person or circumstances shall be held invalid by a court of competent

jurisdiction, such invalidity shall not affect the other provisions of this Chapter which can be given effect without the invalid provision or application, and to this end the provisions of this Chapter are declared to be severable.

Section 39 - 14 Effective	Date.	• .		
That this Ordinance shall t	ake effect Ja	muary 1, 200	7.	
Section 39 - 15 Date of A	doption.			
That this Ordinance is ado	pted this	day of		, 2006.
	APPRO	VED:		
	Chairma	ın, McLean C	County Board	
ATTEST:				
Clerk of the McLean County Boa	ırd			